

November 26, 2020

Impact Assessment Agency of Canada Suite 210A – 757 West Hastings Street Vancouver, BC V6C 3M2

Email: <u>IAAC.Deltaport.AEIC@canada.ca</u>

Dear Regulators,

Re: GCT Deltaport Berth 4 Expansion Project

On behalf of Evergreen Shipping Agecy (America) Corp as agents for Evergreen Line, we are pleased to submit our comments in support of the proposed GCT Deltaport Berth 4 Expansion Project.

As a major Ocean Shipping Organization, this project is critical to our global supply chain.

With decades of experience operating Deltaport at Roberts Bank, GCT has the expertise and capability needed to build much-needed container terminal capacity on the Canadian West coast in a timely, economic and sustainable way.

DP4 represents a proven incremental approach to expanding west coast container terminal capacity that will deliver needed container capacity for local, national, and global supply chain partners and Canadian consumers. Expansion at Deltaport will also allow Canadian exporters and importers access to international markets, secure new growth opportunities, and remain cost-competitive.

The development of DP4 is timed to meet forecasts for growth. This incremental approach provides costeffective new capacity, allows for market fluctuations in container terminal demand, and is designed to effectively accommodate increasing vessel size by providing four contiguous berths. Global marine shipping industry consolidation is resulting in fewer but larger vessels, making less frequent port terminal stops, and placing greater competition on terminal operators for their business. DP4 is a thoughtful approach to meet these unique market conditions.

As an established marine terminal operator in the region, GCT has strong relationships in the industry and the community that have enabled the company to consistently and effectively deliver productivity,



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EVERGREEN SHIPPING AGENCY (AMERICA) CORP.

safety, innovation, and sustainability gains. A track record of effective collaboration with supply chain partners has helped drive results that improve operations and reduce negative impacts.

GCT has signaled that they are taking all the appropriate steps and has undertaken meaningful engagement with (COMMUNITY, INDUSTRY, and ORGANIZATION).

Thank you for the opportunity to provide our comments on this project.

Sincerely

<Original signed by>

George Runyon

Senior Vice President

Evergreen Shipping Agency (America) Corp as agents for

Evergreen Line



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