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Canada

Ms. Lesley Griffiths
Chair of the Review Panel for the Milton Logistics Hub
c/o Canadian Environmental Assessment Agency
160 Elgin Street, 22nd Floor
Place Bell Canada
Ottawa, ON K1A 0H3

Email: miltonhubpanel@ceaa.gc.ca

Dear Ms. Griffiths:

I am writing on behalf of Hapag-Lloyd (Canada) Inc. in support of CN's Milton Logistics Hub. We appreciate the opportunity to provide our feedback regarding this project.

Hapag-Lloyd is a leading global liner shipping company, operating in 127 countries and transporting 11.9 million containers around the world per year. We are the largest steamship line in Canada, serviced by CN as our transportation partner at the Port of Halifax, Port of Montreal, Ports of Vancouver, Port of Prince Rupert, and Port of New Orleans. We move 103,000 containers per year with CN.

The Atlantic trade is a unique market for the shipping industry and an increasingly important route for Hapag-Lloyd. We have enhanced our ability to better serve our customers accessing this high-demand market. We operate 14 weekly Transatlantic sailings in each direction, connecting all coasts in Canada, the United States, and Mexico with Northern Europe and the Mediterranean. This represents one of the broadest direct port coverages in the Transatlantic market. Hapag-Lloyd is also a leading carrier in the Transpacific and India sub-continent/Middle East trades, with extensive servicing to import and export markets. We provide a wide range of weekly services to and from the west coasts of Canada and the United States, linking Asia with Vancouver, Prince Rupert, Seattle, Tacoma, Oakland, Los Angeles, and Long Beach.

Intermodal transportation is increasingly becoming the preferred method of shipment for exporters and we are seeing noticeable growth in containerized shipments destined for and originating from North America. The efficient and economical movement of goods to and from North America is essential for a thriving economy. It is therefore vital that Canada continue to encourage the type of infrastructure that will support the nation's trade goals and strengthen the economy. The Milton Logistics Hub is critical infrastructure that is needed to support a vibrant supply chain locally, nationally, and internationally. Without the inland capacity to efficiently move goods to market, there will be increased congestion at ports that will not only cost millions of dollars but also impact Canada's reputation as a reliable trading nation.

The reliability of Canada's supply chain is vital to the economy. We support CN's plans to build the Milton Logistics Hub and ask that the Review Panel consider CN's proposal favourably.

Sincerely,

<Original signed by>

Wolfgang Schoch
Managing Director
Hapag-Lloyd (Canada) Inc.